

Appendix C: UC San Diego Start-Up Companies Located in California

<u>Region</u>	<u>Company Name</u>	<u>City</u>	<u>Annual Sales</u>	<u>Total Employees</u>	<u>Year Started</u>
San Diego County					
	Chuaa Chocolatier, Inc.	Carlsbad	\$1,200,000	30	2004
	Genoptix Medical Laboratory	Carlsbad	\$4,100,000	50	1999
	Viasat, Inc.	Carlsbad	\$516,566,000	1,463	1986
	Network Digicality, Inc.	Coronado	\$85,000	1	N/A
	Biostretch Med, Inc.	La Jolla	\$100,000	1	N/A
	Celladon Corp.	La Jolla	\$1,100,000	10	2000
	Cymer, Inc.	San Diego	\$543,855,000	555	1986
	Ortiva Wireless, Inc.	La Jolla	\$3,000,000	30	2004
	Quanlight, Inc.	La Jolla	\$180,000	3	2006
	Seashell Technology, LLC	La Jolla	\$1,000,000	7	1996
	Surf Diva, Inc.	La Jolla	\$2,300,000	25	1996
	Traversa Therapeutics, Inc.	La Jolla	\$73,000	1	2007
	Zacharon Pharmaceuticals, Inc.	La Jolla	\$140,000	2	2003
	Digivision, Inc.	Poway	\$1,400,000	13	2006
	Aethlon Medical, Inc.	San Diego	\$710,000	6	1999
	American Specialty Health Networks	San Diego	\$128,297,969	500	1987
	Androclus Therapeutics, Inc.	San Diego	\$180,000	3	2002
	Awarepoint Corp.	San Diego	\$2,500,000	26	2007
	Braincells, Inc.	San Diego	\$510,000	5	2003
	Canji, Inc.	San Diego	\$5,600,000	78	1996
	Caris & Company	San Diego	\$4,300,000	57	2002
	Ceregene, Inc.	San Diego	\$2,600,000	32	2005
	Emitations.com	San Diego	\$65,000	1	2005
	Genomatica, Inc.	San Diego	\$1,500,000	18	1998
	Global Energy Network International	San Diego	\$100,000	2	1987
	Glysens, Inc.	San Diego	\$90,000	1	1997
	Higene Therapeutics, Inc.	San Diego	\$83,000	1	N/A
	Huntington Capital	San Diego	\$880,000	3	2002
	Innercool Therapies, Inc.	San Diego	\$2,700,000	39	2006
	Iq-Analog	San Diego	\$79,000	1	N/A
	Linspire, Inc.	San Diego	\$3,000,000	30	2001
	Minnow Medical, LLC	San Diego	\$1,400,000	15	2003
	Mission Playground	San Diego	\$73,000	1	2004
	Mushroom Networks, Inc.	San Diego	\$200,000	3	N/A
	Nautilus Environmental, LLC	San Diego	\$1,800,000	26	2004
	Nereus Pharmaceuticals, Inc.	San Diego	\$9,258,934	29	1998
	Netsift, Inc.	San Diego	\$240,000	3	2005
	Q 3 D M, Inc.	San Diego	\$1,600,000	17	2000
	Qualcomm	San Diego	\$8,871,000,000	12,800	1985
	Rhevision Technology, Inc.	San Diego	\$57,000	1	N/A
	Rusty Surfboards, Inc.	San Diego	\$2,100,000	24	1985
	San Pasqual Winery, LLC	San Diego	\$370,000	4	2005
	Sangart, Inc.	San Diego	\$7,300,000	35	1998
	Senomyx, Inc.	San Diego	\$12,230,000	112	1998
	Sigalert.com	San Diego	\$750,000	3	N/A
	Signal Pharmaceuticals, LLC	San Diego	\$41,800,000	134	2000
	Softmax, Inc.	San Diego	\$1,200,000	12	2007
	Swankpets.com	San Diego	\$160,000	2	2005
	Tom Shepard & Associates, Inc.	San Diego	\$620,000	7	2001
	U.S. Spine & Sport	San Diego	\$1,400,000	20	1998
	Vical, Inc.	San Diego	\$14,740,000	147	1987
	Muttropolis, LLC	Solana Beach	\$280,000	4	2002
	Subtotal, San Diego County:		\$10,196,872,903	16,393	

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San Francisco Bay Area					
	Dynavax Technologies Corp.	Berkeley	\$4,847,000	153	1996
	Getactive Software, Inc.	Berkeley	\$9,300,000	60	2001
	Urigen Pharmaceuticals, Inc.	Burlingame	\$571,000	5	1999
	Askjeeves.com	Oakland	\$1,200,000	10	1999
	Hispanic Scholarship Fund	San Francisco	\$1,700,000	45	1975
	Fastrack Design, Inc.	San Jose	\$4,900,000	24	2001
	Cell Genesys, Inc.	So. San Francisco	\$1,364,000	296	1988
	Cytokinetics, Inc.	So. San Francisco	\$3,127,000	148	1997
	Renovis, Inc.	So. San Francisco	\$10,428,000	70	2000
	Blaze Dfm, Inc.	Sunnyvale	\$2,000,000	26	2004
	Flowcardia, Inc.	Sunnyvale	\$1,800,000	16	2002
	Subtotal, San Francisco Bay Area:		\$41,237,000	853	
Los Angeles Area					
	3ddigitalphoto.com	Long Beach	\$49,000	1	N/A
	California Woman's Law Center	Los Angeles	\$560,000	11	1989
	Afrobabies Collection	Pasadena	\$40,000	2	2005
	Glyport, Inc.	Pasadena	\$100,000	1	2002
	Subtotal, Los Angeles Area:		\$749,000	15	
	Grand Total		\$10,238,858,903	17,261	

Sources: UC San Diego office of Alumni Relations, Tech TIPS; Dun & Bradstreet; company websites; and CBRE Consulting.

Notes: This table was generated based on lists of companies provided to CBRE Consulting by UC San Diego Tech TIPS and the UC San Diego office of Alumni Relations. Of the 193 companies identified, the above companies were found to be located in California. These exclude start-up companies founded by UC San Diego faculty or alumni, that were subsequently acquired by other companies. CBRE Consulting found that 28 of the 193 companies have been acquired.